

\$461M in Savings – Practices Earn Double for 2020 Success

Aledade helps practices thrive in value-based care as more continue to adopt full risk models.

Nationwide, our physician-led Accountable Care Organizations (ACOs) are enabling clinicians to stay independent, practice medicine like they've always wanted and thrive financially while keeping their communities healthy.



1K+
Participating practices

As a best in class ACO with proven success managing risk and a broad roster of payer contracts, we know most practices need help transitioning to value-based care. Aledade provides the technology, resources and protection from downside risk that create both financial rewards and improve patient health.



1.7M+
Patients covered by our ACO network

Our 2020 ACO Success – Understanding \$461M in Savings

Medicare Shared Savings Program (MSSP)

\$315M

Total Medicare savings achieved

\$198K

Average revenue earned per practice

\$175M

Shared saving to ACOs

410K+

Total number of Medicare patients

\$93M

Earned by practices

92%

Of ACOs created savings

Multi-Payer* (e.g., Commercial, Medicare Adv., Medicaid)

\$146M

Total savings and quality payments

\$140K

Average revenue earned per practice

\$79M

Shared saving to ACOs

376K+

Total number of multi-payer patients

\$50M

Earned by practices

90%

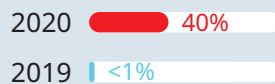
Of multi-payer ACOs created savings

Here's How We Did It

While running a best-in-class ACO means helping our practices deliver on all aspects of care, consistent, timely patient engagement is key to improving care, creating savings and maintaining ACO attribution.

Telehealth Adoption

Aledade practices went from nearly 0% of patient encounters via telehealth to 40%.



Annual Wellness Visits

72% of patients in Aledade ACOs completed an annual wellness visit in 2020, nearly four times the national average of 19%.



Calculate your revenue potential in two easy steps.

*Non-MSSP pending payer reconciliation. Includes both shared savings and quality payments.

Our value-based care network for independent physician practices now encompasses more than half the nation – and we're growing quickly in Montana.

Independent primary care practices, community health centers, and clinics in Montana have been missing a business model that truly rewards their value and gives them the credit they deserve. And that's exactly what Aledade delivers in Montana.

We know the value of primary care is rooted in continuous, long-term relationships — with patients and with the community — that facilitate access, assure continuity, and coordinate care of the whole person, and we believe in investing in those relationships.

Over and over again, our track record of success has proven that when primary care practices have a reliable, transparent, and committed partner, they will thrive in value-based care. We are proud to be that partner in the Big Sky Country.

The Aledade Advantage

- Data-driven diagnosis suggestions and population health support
- Integration with 90+ EHR systems
- More efficient practice workflows
- Open communication and transparency
- User-friendly technology and analytical tools
- Regulatory expertise and guidance
- Local practice transformation specialists
- The financial upside of full risk with protection against the downside



4+

practices statewide



3,600+

Medicare and Multi-Payer
(Commercial) Lives



100+

clinicians

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