

# \$461M in Savings – Practices Earn Double for 2020 Success

Aledade helps practices thrive in value-based care as more continue to adopt full risk models.

Nationwide, our physician-led Accountable Care Organizations (ACOs) are enabling clinicians to stay independent, practice medicine like they've always wanted and thrive financially while keeping their communities healthy.



**1,000+**  
Participating practices

As a best in class ACO with proven success managing risk and a broad roster of payer contracts, we know most practices need help transitioning to value-based care. Aledade provides the technology, resources and protection from downside risk that create both financial rewards and improve patient health.



**1.7M+**  
Patients covered by our ACO network

## Our 2020 ACO Success – Understanding \$461M in Savings

### Medicare Shared Savings Program (MSSP)

**\$315M**

Total Medicare savings achieved

**\$198K**

Average revenue earned per practice

**\$175M**

Shared saving to ACOs

**410K+**

Total number of Medicare patients

**\$93M**

Earned by practices

**92%**

Of ACOs created savings

### Multi-Payer\* (e.g., Commercial, Medicare Adv., Medicaid)

**\$146M**

Total savings and quality payments

**\$140K**

Average revenue earned per practice

**\$79M**

Shared saving to ACOs

**376K+**

Total number of multi-payer patients

**\$50M**

Earned by practices

**90%**

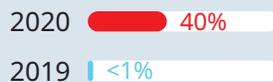
Of multi-payer ACOs created savings

### Here's How We Did It

While running a best-in-class ACO means helping our practices deliver on all aspects of care, consistent, timely patient engagement is key to improving care, creating savings and maintaining ACO attribution.

#### Telehealth Adoption

Aledade practices went from nearly 0% of patient encounters via telehealth to 40%.



#### Annual Wellness Visits

72% of patients in Aledade ACOs completed an annual wellness visit in 2020, nearly four times the national average of 19%.



Calculate your revenue potential in two easy steps.

\*Non-MSSP pending payer reconciliation. Includes both shared savings and quality payments.



# Our value-based care network for independent physician practices now encompasses more than half the nation – and we’re growing quickly in Idaho.

Independent primary care practices, community health centers, and clinics in Idaho have been missing a business model that truly rewards their value and gives them the credit they deserve. And that’s exactly what Aledade delivers in Idaho.

We know the value of primary care is rooted in continuous, long-term relationships — with patients and with the community — that facilitate access, assure continuity, and coordinate care of the whole person, and we believe in investing in those relationships.

Over and over again, our track record of success has proven that when primary care practices have a reliable, transparent, and committed partner, they will thrive in value-based care. We are proud to be that partner in the Gem State.

## The Aledade Advantage

- Data-driven diagnosis suggestions and population health support
- Integration with 90+ EHR systems
- More efficient practice workflows
- Open communication and transparency
- User-friendly technology and analytical tools
- Regulatory expertise and guidance
- Local practice transformation specialists
- The financial upside of full risk with protection against the downside



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