



ACO Rescue: Success the Second Time Around with Aledade

After disappointment with a prior ACO, Dr. Butler's work with Aledade has helped increase transitional care management visits by 193 percent and decrease ED visits by 11.5 percent per 1,000 patients.

Dr. Butler and Associates
Paducah, Kentucky

CHALLENGE

Dr. Danny Butler's first attempt at joining a local accountable care organization (ACO) was not successful. Poor communication and minimal transparency left this large practice on its own with benchmarking, risk coding and prioritizing patients for outreach and management. When the ACO dissolved, purchased by a local hospital, Dr. Butler knew he had to try again. But this time, he would get access to more support and better data from Aledade.

SOLUTION

Transparent communication and high-value involvement from Aledade helped Dr. Butler and colleagues from the original ACO relaunch their population health management efforts. With a monthly standing meeting to develop new action plans and access to the Aledade App's wellness worklist, the practice is able to prioritize patients for Medicare annual wellness visits (AWVs) and significantly improve risk coding for every individual.

Every day, Dr. Butler can log into the Daily Huddle to check Hierarchical Condition Category (HCC) suggestions for patients visiting the practice that day and ensure he is appropriately documenting every element of a patient's risk and all appropriate diagnoses. He can also view patient-specific information on preventive services and additional activity that may have occurred outside of his practice, which he couldn't do before. This data allows his practice to develop personalized plans for each patient while maximizing potential revenue capture.

The practice now ranks #1 for high-risk AWVs across all of Aledade since performance year 2018.

Thanks to Aledade's support, Dr. Butler's ACO confidently embraced two-sided risk and entered the ENHANCED track in Medicare's new Pathways to Success program on July 1, 2019.



"We had a bad taste in our mouth from our last group. Aledade from the very start has been truthful about numbers and percentages. They've really been able to customize our approach by suggesting best practices tailored to our needs and opportunities. They've been very good at looking at our practice differently and giving us the right things to work on."

– Dr. Danny Butler

RESULTS

- At the end of 2018, 86 percent of Dr. Butler's patients were current with their AWVs, compared to a national average of 14 percent in 2014
- From 2017 to 2018 Dr. Butler increased Transitional Care Management (TCM) visits by 193 percent
- From 2017 to 2018 ED visits decreased by 11.5 percent per 1,000 patients
- In 2018, the practice achieved 116 percent year-over-year improvement in completeness of patient risk identification

For more information about value-based care visit aledade.com.